

**Miles Industrial Electronics Ltd**  
The Stable Yard  
Holdenby House, Holdenby  
Northampton NN6 8DJ  
United Kingdom

To whom it may concern

**Strictly Private and Confidential**

t: +44 (0)1604 771122  
f: +44 (0)1604 771181  
e: sales@milesie.co.uk  
w: milesie.co.uk

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Dear Sirs

**Personal Reference Niklaus Locher**

Our company had the great fortune to report to Niklaus Locher during the period where he represented [REDACTED] and again when he introduced us to [REDACTED].

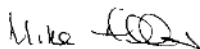
During Nik's time at [REDACTED] we managed to secure our biggest customer to date which has now grown to 25% of our turnover, this was primarily down to the excellent pre-sales and project support that Nik provided. Commercial foresight on Nik's side enabled us to quickly succeed in this prestigious account.

Following Nik's move to [REDACTED] we had a very successful introduction of the brand to the UK market, where again Nik's trust, support and effort was instrumental.

Nik is a great people person able to manage all levels of relationship from the engineer to the board level. This makes him very endearing and able to pull a whole team together.

Niklaus Locher, will, I have no doubt, bring your company to the next level.

Yours sincerely



Mike Hiller  
**Managing Director**  
email: mike.hiller@milesie.co.uk